



# OCTOBER 2021



**WORKLOAD**



**TRUE COSTS**

**Shian**  
There is an 'I' in everything

**WORK WEEK**



**BUY-TO-LET**





**2h 53m**  
average daily  
**EMPLOYEE**  
PRODUCTIVITY

the average  
**EMPLOYEE** is  
**INTERRUPTED**  
every  
**3mins 5secs**

**ONLY**  
**21%**  
of **EMPLOYEES**  
believe they're  
**PRODUCTIVE**

**MANAGING**  **WORKLOAD**

**EMPLOYEES SPEND**  
**32%**  
of a workday on  
**SOCIAL MEDIA**

**23** IT TAKES  
**MINUTES**  
to **REFOCUS**  
following  
**INTERRUPTION**

**70%**  
**EMPLOYEES**  
worry about  
**STRESSORS**





# TRUE COST: EMPLOYEE

<b>SALARY</b>	Average	<b>£21,246</b>	<a href="#">Glassdoor</a>
<b>PENSION</b>	3%	<b>£600</b>	<a href="#">TPR</a>
<b>HOLIDAYS</b>	28 Days	<b>£2,155</b>	<a href="#">GOV.UK</a>
<b>SICK DAYS</b>	4 Days	<b>£315</b>	<a href="#">ONS</a>
<b>NATIONAL INSURANCE</b>	13.8%	<b>£2,760</b>	<a href="#">GOV.UK</a>
<b>HEALTHCARE</b>		<b>£1,450</b>	<a href="#">ActiveQuote</a>
<b>HR / ONBOARDING</b>		<b>£3,000</b>	<a href="#">SHRM</a>
<b>EQUIPMENT, TOOLS &amp; IT</b>		<b>£4,950</b>	<a href="#">Avasant Research</a>
<b>LIFE ASSURANCE</b>		<b>£165</b>	<a href="#">Employee Benefits</a>
<b>AVERAGE TRAINING COST</b>		<b>£215</b>	<a href="#">UK L&amp;D Report</a>
<b>LINE MANAGEMENT</b>	12%	<b>£2,400</b>	<a href="#">CFI</a>

**TRUE ANNUAL COST: £39,256**

**DAILY £175**

**WEEKLY £875**



# ABOLISHING THE TRADITIONAL WORKWEEK

**33%**

of all interactions with landlords, tenants and guarantors take place **outside of the normal 9am and 6pm business hours.**

**46%**

of interactions reported by some agents taking place when branches are closed - **and the numbers are increasing**

“The pandemic has undoubtedly created a paradigm shift in the way both consumers and businesses operate. There are greater numbers of people working from home and not tied to a nine to five, Monday to Friday regime and a growing expectation of being able to conduct business at times that suit them.”

**Alan Blockley**

Teclet Chief Executive



# BUY-TO-LET ASCENDANCY

**25** Years since the creation of the Buy-to-Let Mortgage

**8%** Growth in rents in the last Quarter

**£1,100** average monthly rent for the first time ever

**31** people chasing each available letting

**27%** year-on-year increase in average monthly rent

**£44,000** more in rent paid by millennials than baby boomers

**113%** of their entire annual salary needed for a first time buyer deposit

# Shian

**PROFESSIONAL & PREDICTABLE**  
**PROACTIVE & PLAYFUL**

